

### City of San Antonio Bid Tabulation

Opened: September 10, 2001						
For: Annual Contract for Pre-Sort Mail Service						
A366a-02BC/alr						
		Focus Direct, Inc.	Mail Boxes Etc. #3980	Bid #1	Bid #2	
		National Presort Services, Inc.	National Presort Services, Inc.	Regional Mail Xpress		
		4271 Gatecrest	4271 Gatecrest	800 Interchange Blvd., Ste. 102		
		San Antonio, TX 78217	San Antonio, TX 78212	San Antonio, TX 78217	Austin, TX 78721	
Item	Description					
1A	First Class Non-Automated Letter Mail Barcoded Discounts					
	1 oz	\$0.269	\$0.269	\$0.332	\$0.332	No Bid
	2 oz	\$0.499	\$0.499	\$0.552	\$0.552	No Bid
	3 oz	\$0.683	\$0.683	\$0.736	\$0.736	No Bid
	Vendor's Fees					
	1 oz	\$0.014	\$0.037	\$0.005	\$0.005	No Bid
	2 oz	\$0.014	\$0.037	\$0.005	\$0.005	No Bid
	3 oz	\$0.014	\$0.037	\$0.005	\$0.005	No Bid
1B	Presort Flat Mail Under 13 oz					
	1 oz	\$0.322	\$0.297	\$0.372	\$0.372	Included
	2 oz	\$0.552	\$0.527	\$0.602	\$0.552	Included
	3 oz	\$0.736	\$0.711	\$0.786	\$0.736	Included
	4 oz	\$0.966	\$0.941	\$1.016	\$0.966	Included
	5 oz	\$1.196	\$1.171	\$1.246	\$1.196	Included
	6 oz	\$1.426	\$1.401	\$1.476	\$1.426	Included
	7 oz	\$1.656	\$1.631	\$1.706	\$1.656	Included
	8 oz	\$1.886	\$1.861	\$1.936	\$1.886	Included
	9 oz	\$2.116	\$2.091	\$2.166	\$2.116	Included
	10 oz	\$2.346	\$2.321	\$2.396	\$2.346	Included
	11 oz	\$2.576	\$2.551	\$2.622	\$2.576	Included
	12 oz	\$2.806	\$2.781	\$2.856	\$2.086	Included
	13 oz	\$3.036	\$3.011	\$3.036	\$3.036	Included
	Vendor's Fees					
	1 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$0.45
	2 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$0.54
	3 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$0.65
	4 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$0.81
	5 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$0.98
	6 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$1.16
	7 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$1.34
	8 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$1.52

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A366a-02		BC/alr				
		Focus Direct, Inc.	Mail Boxes Etc. #3980	Bid #1	Bid #2	
		9707 Broadway	4007 McCullough Avenue	National Presort Services, Inc. 4271 Gatecrest	National Presort Services, Inc. 4271 Gatecrest	Regional Mail Xpress 800 Interchange Blvd., Ste. 102
		San Antonio, TX 78217	San Antonio, TX 78212	San Antonio, TX 78217	San Antonio, TX 78217	Austin, TX 78721
Item	Description					
2	9 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$1.69
	10 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$1.87
	11 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$2.05
	12 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$2.23
	13 oz	\$0.044	\$0.035	\$0.05	\$0.04	\$2.40
	Standard (A) Flat Mail Under 13 oz					
	1 oz	See Attached	No Bid	No Bid	\$0.239	Included
	2 oz		No Bid	No Bid	\$0.239	Included
	3 oz		No Bid	No Bid	\$2.390	Included
	4 oz		No Bid	No Bid	No Bid	Included
	5 oz		No Bid	No Bid	No Bid	Included
	6 oz		No Bid	No Bid	No Bid	Included
	7 oz		No Bid	No Bid	No Bid	Included
	8 oz		No Bid	No Bid	No Bid	Included
	9 oz		No Bid	No Bid	No Bid	Included
	10 oz		No Bid	No Bid	No Bid	Included
	11 oz		No Bid	No Bid	No Bid	Included
	12 oz		No Bid	No Bid	No Bid	Included
	13 oz		No Bid	No Bid	No Bid	Included
	Vendor's Fees					
	1 oz	\$0.044	No Bid	No Bid	\$0.04	\$0.45
	2 oz	\$0.044	No Bid	No Bid	\$0.04	\$0.54
	3 oz	\$0.044	No Bid	No Bid	\$0.04	\$0.65
	4 oz	\$0.044	No Bid	No Bid	\$0.04	\$0.81
	5 oz	\$0.044	No Bid	No Bid	\$0.04	\$0.98
	6 oz	\$0.044	No Bid	No Bid	\$0.04	\$1.16
	7 oz	\$0.044	No Bid	No Bid	\$0.04	\$1.34
	8 oz	\$0.044	No Bid	No Bid	\$0.04	\$1.52
	9 oz	\$0.044	No Bid	No Bid	\$0.04	\$1.69
	10 oz	\$0.044	No Bid	No Bid	\$0.04	\$1.87
	11 oz	\$0.044	No Bid	No Bid	\$0.04	\$2.05
	12 oz	\$0.044	No Bid	No Bid	\$0.04	\$2.23
	13 oz	\$0.044	No Bid	No Bid	\$0.04	\$2.40
	Terms	Net 30	Net 30	Net 30	Net 30	Net 30

Bid notices were mailed to 33 vendors.